



IN CELEBRATION OF  
INTERNATIONAL PROJECT MANAGEMENT  
DAY  
POWER, INFLUENCE, AND POLITICS IN PROJECT  
MANAGEMENT  
2-day seminar



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Enhance Your Power

- Recognize the importance of Human factors in Project Management
- Identify 8 sources of your of power and evaluate your own power level
- Develop strategies to increase your total power
- Recognize the importance and dynamics of politics in project management
- Identify political behaviors of project stakeholders
- Analyze the political context in your organization
- Develop strategies to convert your adversaries and opponents into your allies
- Manage power and politics at the project level and at the upper management level

November 1-2, Seminar (16 PDUs)  
8:00 – 5:00  
Sacramento Marriott, Rancho Cordova  
[www.pmi-svc.org](http://www.pmi-svc.org) to register online

Registration

PMI Members/Students \$590  
Public \$660

Additional event (1 PDU):

International Project Management Day  
Celebration, November 1, 2007  
(Immediately after the seminar)

To register separately:  
\$28 - PMI members/Students, \$34 – Public

- Delectable hors d'oeuvres, no-host cocktails
- V. Verma: "Global PM"
- Local colleges present PM offerings

*PM Day celebration included for seminar attendees*